

Partner Profile



Dr. Volker Kofler

(Year of birth 1961)



Background

- PhD in Chemical Engineering
- Assistant Professor at the Institute for Mechanical Process Engineering and Mechanics at Karlsruhe Institute of Technology (KIT)
- Manager at nationally and internationally operating companies in the chemical, (technical) textile and machine building industry, producing industry – medium sized and concern structures
- Managing positions in the divisions marketing / sales / production / R&D / project management / market development / work process redesign

Executive Search

- Search and selection of highly qualified executives and experts in all functional areas of your business in the following industry sectors:
Polymer chemistry, chemical additives, adhesives, composites and technical textiles, coatings, paints, printing inks, ceramics, paper, water chemistry, dyes, industrial and high-purity gases, lubricants, reactive chemicals, plastics, raw materials, basic chemicals, fine chemicals, chemical distribution
- Search and recruitment of national and international leaders with high specialization in the areas of sales, key account management, business development, marketing, production, QM, product management, purchasing, engineering, R & D, customer service, finance, controlling

Business Consulting

- Set-up and optimising of international sales organisations - effectiveness, strategy and processes
- Development of export markets
- Work process redesign: analysis and optimization of internal processes - in particular sales, marketing
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