

Partner Profile

Thomas Tettinger



Background

- National and international management at companies in field of complex packaging-lines well as at companies in the lines environment, waste- and recycling-management with complex services
- Executive positions in the fields of sales, consulting, business development, R&D, product-management and M&A

Personnel Consulting

- Focus on the branches waste-management, environmental-services, recycling, material and thermal recycling, systems for recovery, loading equipment, packaging industry (flexible/rigid packaging, system-business packaging (ambient, autoclavable, fresh, product packaging, glass-jars, tin-plated can, aluminum, transport/secondary packaging, and beverage-carton)
- Searching, evaluating and recruiting of experts and management with high specialization in the branches: sales, key- and global-Account-Management, business-development, R&D, product-management, marketing, production, controlling, plant- and branch-management, maintenance, purchase, technique, quality-management, finance..

Business Consulting

- Strategic planning and development of business-cases and business-development-projects, exploitation of new markets
- Portfolio-management and M&A-processes, R&D-processes, prototype-technologies
- Key- and Global-Account-Management – structures and processes
- Optimizing sales-organizations and –processes
- consulting of industry-alliances
- buildup and development of systems for recovery for product stewardship

Coaching /HR-Development

- Educated trainer for supervision
- Coaching of executive management (solutions-oriented short-consultancy)