

Dr. Michael Nave



Background

- Managing Director of national and international companies in the real estate industry, developer and operator of commercial properties, student residences, apartment developments, engineering services, building construction and civil engineering
- Management positions in marketing / sales / production / product management / funds management / financing / asset management / facility management / rentals / project development

Personnel Consulting

- Search and selection of highly qualified executives and specialists in all functional areas of your company in the following industries:
Real estate, project development, asset management, facility management, real estate sales, letting, fund management, main construction industry, ancillary construction industry, engineering services
- Search and recruitment of national and international highly specialization in the areas of management, board, sales, key account management, business development, marketing, product management, purchasing, technology, customer service, finance, controlling, project management
- Succession

Management Consulting (Business Consulting)

- Development and optimization of sales organizations
- Branding, target group definition, correct target group approach, more successful communication with the target group(s)
- Analysis and optimization of internal processes – asset management, sales, marketing, sales, fund management
- Strategic and operational sales consulting, investment management, establishment of an organization for the development of real estate